

Subject: Re: Section 846
Date: Mon, 13 Nov 2017 18:21:41 +0000
From: Emily Murphy - A <emily.murphy@gsa.gov>
To: (b) (6) @amazon.com>
Message-ID: <CALC5MEyqx3tNF9+ZsSUUrpzK_pYnMm3Ch_4=OqOoMNgF6KDBzw@mail.gmail.com>
MD5: eca37278c13de93b8d68742da11b0305

Hi (b) (6)

We're also trying to work through it, but would love to connect
Emily

On Fri, Nov 10, 2017 at 11:08 AM (b) (6) @amazon.com> wrote:

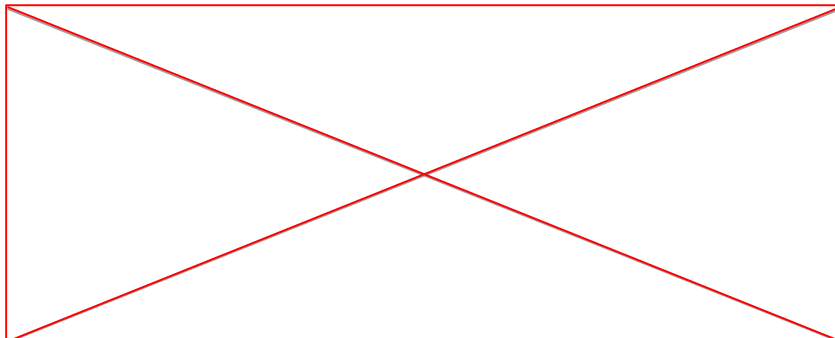
Hello - hope you are (b) (6). At least your one day closer to full confirmation!

When you're back next week, can we connect on Section 846 of the FY 18 NDAA (new Section 801)? It's a bit different from the House-passed version, so running through a few analyses and would be curious to your teams' perspectives.

Chat soon,

(b) (6)
Amazon

(b) (6)
--



Subject: RE: Wed nite
Date: Wed, 22 Mar 2017 20:25:38 +0000
From: (b) (6) @amazon.com>
To: Emily Murphy - A <emily.murphy@gsa.gov>
Message-ID: <6e7c5d5bd4bc4f2897ed8dafc5bf118b@EX13D10UWA004.ant.amazon.com>
MD5: c446c1b1578e91c0696001337f8f72c9

Hi Emily, hope you're doing well. Just a brief update: I connected with Lenny about the data – he's figuring out if there's any proprietary info in GSA Advantage and will get back to me. Also, Rob Bohn is going to be in DC tomorrow – we're hoping he can sit down with Bob (with (b) (6)). Let me know if you need to discuss or need any addition info from Rob B while he's there or me (via phone). Thanks,
(b) (6)

From: Emily Murphy - A [mailto:emily.murphy@gsa.gov]
Sent: Thursday, February 16, 2017 2:50 PM
To: (b) (6) @amazon.com>
Subject: Re: Wed nite

Great. Leaving now.

On Thu, Feb 16, 2017 at 5:44 PM, (b) (6) @amazon.com> wrote:

It's Athena Pallas Greek restaurant- 556 22nd Street. I'll head there shortly - and if I find a better place nearby I'll shoot you an email. My cell is (b) (6). See you soon! (b) (6)

Sent from my iPhone

On Feb 16, 2017, at 5:26 PM, Emily Murphy - A <emily.murphy@gsa.gov> wrote:

Hi (b) (6)

Where in Crystal City is you dinner? Happy to meet you there beforehand.

Emily

On Thu, Feb 16, 2017 at 5:12 PM, (b) (6) @amazon.com> wrote:

Hi Emily. Checking to see if your schedule still works for tonight. I have a 7pm dinner in crystal city - but free before dinner or after. Happy to jump in an Uber and meet you in DC or VA. If it doesn't work, we can certainly catch up by phone. Thanks

Sent from my iPhone

On Feb 14, 2017, at 5:25 PM, Emily Murphy - A <emily.murphy@gsa.gov> wrote:

Hi (b) (6)

Is there any way we could move this to Thursday night? I think I should have more information to discuss by then.

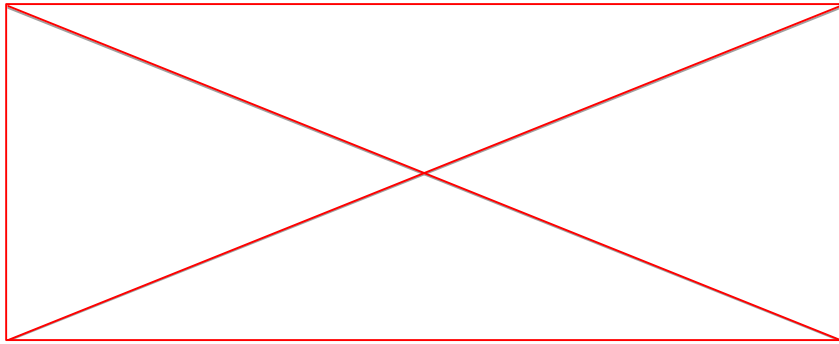
Thanks,

Emily

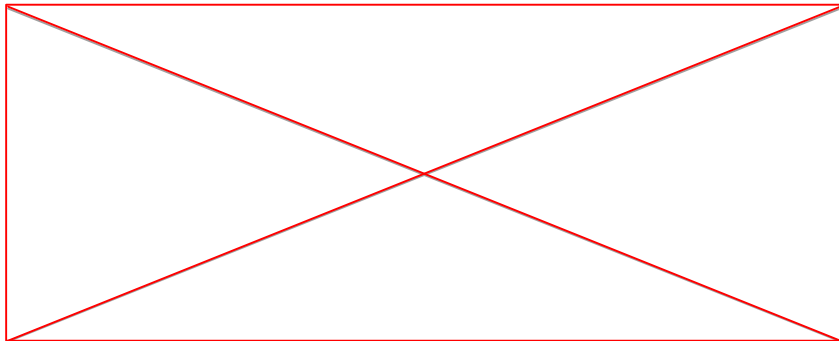
On Tue, Feb 7, 2017 at 8:07 PM, (b) (6)@amazon.com> wrote:

Hello, thanks again for coming to Seattle! Let me know if next Wed evening works for you (February 15)?

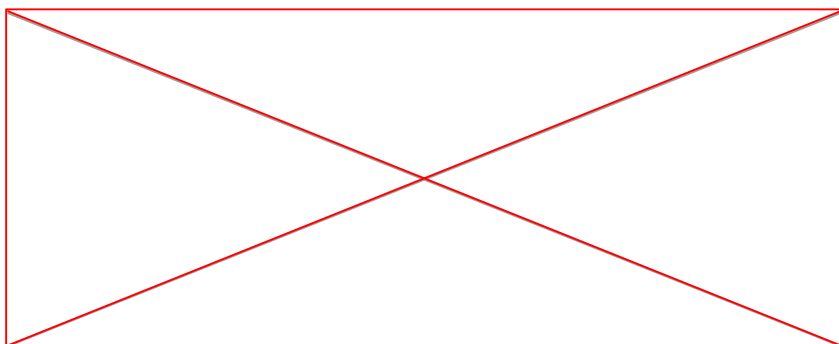
--



--



--



Subject: RE: Thank you.
Date: Tue, 24 Jan 2017 21:08:17 +0000
From: (b) (6) @amazon.com>
To: Emily Murphy - A <emily.murphy@gsa.gov>
Message-ID: <2291fb8a3e404b25ab4974c1dedf8c95@EX13D06UWC002.ant.amazon.com>
MD5: 5dc6fce28c7b39a66b5f32a9b147f9d0

I can only imagine. I'm free now until 5:30 if you want to get out of dodge – cell is (b) (6)

Alternatively, I could do:

- breakfast/coffee tomorrow morning
- coffee/drink tomorrow afternoon
- lunch on Thursday or Friday

(b) (6) | Amazon
(b) (6) a@amazon.com | M (b) (6)

From: Emily Murphy - A [mailto:emily.murphy@gsa.gov]
Sent: Tuesday, January 24, 2017 4:03 PM
To: (b) (6) @amazon.com>
Subject: Re: Thank you.

Absolutely. Crazy day. What works for you?

On Mon, Jan 23, 2017 at 5:05 PM, (b) (6) @amazon.com> wrote:

Woah!!!! CONGRATULATIONS! We need to do lunch, or coffee, or a drink to discuss! What will your new role be?

(b) (6) | Amazon
(b) (6) a@amazon.com | M (b) (6) |

From: Murphy, Emily [mailto:(b) (6)]
Sent: Monday, January 23, 2017 5:00 PM
Cc: (b) (6) @gmail.com' (b) (6) @gmail.com (b) (6) @gmail.com>
Subject: Thank you.

Hi All

—

As many of you know, today is my last day with the House Armed Services Committee. Given how great the staff at HASC are and all the exciting work they continue to do on procurement reform, the decision to leave was extremely difficult, but I'm looking forward to starting with the General Services Administration on Tuesday. While I expect that I'll continue to work with many of you in my new role, I wanted to express my gratitude for the support and camaraderie you've provided.

My work email will be emily.murphy@gsa.gov. My personal email is (b) (6) @gmail.com.
Please stay in touch.

Best wishes,

Emily

Subject: Thank you!
Date: Mon, 5 Feb 2018 23:02:25 +0000
From: (b) (6) @amazon.com>
To: Emily Murphy - A <emily.murphy@gsa.gov>, "jeffrey.post@gsa.gov" <jeffrey.post@gsa.gov>
Message-ID: <c20b2a8d20cf41aab210cc7bfa4d4191@EX13D06UWC002.ant.amazon.com>
MD5: 989fec0933219868d326480270494c1f

Emily and Jeff,

Thank you so much for taking the time out of your day on Friday to meet with me. Unfortunately, as you are undoubtedly well aware, wearing my Patriots jersey didn't bring about the kind of good luck I was hoping it would. Thanks for tolerating my show of support nonetheless.

If and when it is helpful, I would welcome the opportunity to partner with you and the team at GSA to work on policy solutions that positively impact our agency customers. The consumption-based model, the roll out of the COEs, and new ways of purchasing (I have some ideas on software) are all important to helping customer agencies procure the tools they need to meet their missions. There has been a lot of great momentum built up with the passage of the MGT Act, the Report to the President on IT Modernization, the COEs, etc., and helping you help your customers (who are ultimately our customers) is something I'd like to continue to work on. Let me know how my team and I can best be of assistance.

To follow up on our conversation regarding MGT Act timing, I suspect the anachronistic reference to a "Section 1094(b)(1)" in the enrolled act might be causing some confusion (1094 was the section number for the TMF section in the Senate-passed version). Originally, I was reading the 90 day delay as only pertinent to enrolled Section 1078 (TMF), and not to enrolled Section 1077 (WCFs). Based on your interpretation, does that still give you reason to ere on the side of a mid-March WCF implementation for GSA? Or does just introduce added challenges?

Keep in touch,

(b) (6)

(b) (6) | Amazon
(b) (6) @amazon.com | M (b) (6) |

Subject: Thank you!
Date: Mon, 2 Jul 2018 14:53:15 +0000
From: (b) (6)@amazon.com>
To: "emily.murphy@gsa.gov" <emily.murphy@gsa.gov>, "alan.thomas@gsa.gov" <alan.thomas@gsa.gov>, "kay.ely@gsa.gov" <kay.ely@gsa.gov>
Cc: "carla.sansalone@gsa.gov" <carla.sansalone@gsa.gov>, (b) (6)@amazon.com>, (b) (6)@amazon.com>, (b) (6)@amazon.com>, (b) (6)@amazon.com>, (b) (6)@amazon.com>
Message-ID: <94948b5effe24da5adf37e2c4b6deea9@EX13D10UEE001.ant.amazon.com>
MD5: 3403f29a35b35673ae643353bfc6c8f2

Administrator Murphy, Commissioner Thomas, and Assistant Commissioner Ely,

Thank you for taking the time to meet with me and my team yesterday. We are very excited about the opportunity to support our customers directly through this partnership with GSA. The Administration's commitment to IT modernization has demonstrated some of the most progressive IT policy priorities we've seen at the federal level, and we hope that bringing more commercial technologies like AWS can help accelerate the White House's implementation strategy.

As we work on completing next steps, please do not hesitate to reach out to me or my team for assistance. We are here for you!

Sincerely,

(b) (6)

(b) (6)

Amazon Web Services

(b) (6)[@amazon.com](mailto:(b) (6)@amazon.com)

Subject: AWS Executive Visit
Date: Tue, 13 Mar 2018 19:35:08 +0000
From: (b) (6) @amazon.com>
To: Emily Murphy - A <emily.murphy@gsa.gov>
Cc: Carla Virgilio - AC <carla.virgilio@gsa.gov>
Message-ID: <be4b9fad53af47f18ee8e582e8e0c66e@EX13D06UWC002.ant.amazon.com>
MD5: 525cf2a4d8bc790cee2f62a0ca2410b1

Hi Emily!

I wanted to let you know that (b) (6) of [AWS Marketplace](#) and [Service Catalog](#), will be in town next Friday, March 23rd and wanted to offer some time to share IT procurement best practices with you and your leadership team from what we've seen in the commercial market. AWS Marketplace, a dynamic software marketplace, allows both our commercial and public sector customers access innovation as they need it and encourages experimentation. (b) (6) has some pretty insightful stories about how this allows our customers to be more agile and iterative in their buying practices. These kinds of marketplaces can complement policy initiatives like software category management and MEGABYTE Act implementation as well.

I know it is very last minute, but any chance you'd be available for a chat with him while he's here?

(b) (6) | [Amazon](#)
(b) (6) @amazon.com | M (b) (6)

Subject: AWS on MAS
Date: Mon, 14 May 2018 21:49:40 +0000
From: (b) (6) @amazon.com>
To: Emily Murphy - A <emily.murphy@gsa.gov>
Cc: Carla Virgilio - AC <carla.virgilio@gsa.gov>
Message-ID: <3842ddc41286459bbef471398bdb6a4a@EX13D06UWC002.ant.amazon.com>
MD5: e8e59d5d54f58a9ae7f88c62676a264c

Hi Emily! I've got some exciting news to share. You will likely be hearing soon from your internal teams that AWS is submitting a MAS proposal for our AWS Secret Region services. If approved, this would mean that agencies across government with SECRET workloads would have access to AWS services in the Secret Region through Schedule 70. It's a pretty big departure from our current model of mostly indirect work, so I wanted to make sure you were aware, and offer a meeting with (b) (6) AWS Worldwide Public Sector, and her team to talk you through our decision to submit a proposal. In short, we've heard from a lot of customers that they wished they could go direct to an OEM for these kinds of services, and as a customer obsessed company we want to try our best to meet the needs of our government customers.

Let me know if you'd be interested in meeting with (b) (6) in the coming weeks and I'll get you connected to her team.

(b) (6) | Amazon

(b) (6)@amazon.com | M (b) (6)

Subject: Re: So good seeing you last night!
Date: Thu, 18 May 2017 17:44:25 +0000
From: (b) (6) @amazon.com>
To: Emily Murphy - A <emily.murphy@gsa.gov>
Message-ID: <6806A79E-F472-45BD-8F91-9112C1C63584@amazon.com>
MD5: e6f41074d0090f17bbc13b4384245c41

That works for me - what date or two is open for you? The only week I'm out of the area is the 29th through the 2nd.

(b) (6) Amazon

(b) (6)

On May 18, 2017, at 1:43 PM, Emily Murphy - A <emily.murphy@gsa.gov> wrote:

Hi (b) (6)

That would be great. Lunch is often tough, but perhaps something early in the evening?
Emily

On Thu, May 18, 2017 at 1:32 PM, (b) (6) @amazon.com> wrote:
Emily,

It's been too long, so I'm so glad we ran into one another at ITI last night. I know you must be tremendously busy, but I'd love to get lunch or something sometime to catch up. Let me know if you've got any openings on your calendar.

(b) (6)

Amazon

(b) (6)

--

